



# QUESTIONS TO ASK A SOLAR PROVIDER

**When you're exploring solar power for your facility, the biggest decision you'll make is who to partner with to implement your system. Here are basic questions you should ask when considering a solar provider:**

- 1 Have you (the provider) looked into how a solar array aligns with our location? What are your recommendations?
- 2 Once we contract with or have a letter of intent with you, who will own the solar array?
- 3 Who is providing the operations and maintenance after installation? Once we contract or have an LOI with you, will you provide a detailed O&M plan?
- 4 Given our electricity demand, how do you size the solar array to maximize savings, and/or how do you optimize the array output?
- 5 What is your track record for obtaining utility interconnection? What about your timeframe for permitting?
- 6 How does your company handle zoning and other regulatory approvals?
- 7 What is your deployment capability? For example, where and how is labor hired specific to solar projects?
- 8 What is your timing for the construction and build process?